



the **CONDUIT**

Minority and Women's Business Enterprises Division

Tools of the Trade

The links below provide you with step-by-step information for doing business with the State of Indiana. Utilize these tools to help you get those contracts!

- [Doing Business with the State: A How-To Guide](#)
- [Procurement](#)
- [Public Works](#)
- [Indiana Department of Transportation \(INDOT\)](#)

More Opportunities for Your Company

In previous issues of *The Conduit*, we told you about new features and information on the [MWBE Contracting Opportunities](#) page of the [Minority and Women's Business Enterprises](#) website.

The Minority and Women's Business Enterprise Division continues to look for ways to increase the range of contracting opportunities offered. This month, the MWBE Division, in conjunction with six of the seven State funded universities, has added even more links to purchasing and construction opportunities. Also included are links to the various procurement agents that purchase the goods or services offered by your company.

Continue to monitor the site and watch for other changes as we work to increase potential contracting opportunities for M/WBE firms.

Doing Business with Public Works: A Guide

Public Works offers professional services and construction related opportunities on behalf of approximately fifteen agencies, and assists the Indiana Department of Transportation (INDOT) and the Department of Natural Resource's Division of Engineering (DNR) with construction projects. Consultants, designers, contractors and subcontractors interested in doing business with the Public Works Division of the Indiana Department of Administration should access the [Public Works Home Page](#). This page links to pre-qualification information, forms and upcoming construction projects.

To help you navigate what can, at times, be a confusing process, the MWBE Division recently completed a "primer" describing IDOA policies surrounding the utilization of MWBE firms on Public Works projects: [IDOA MWBE Policy for Construction Projects](#). The primer clearly and concisely outlines the different types of public works solicitations and the best way for MBEs and WBEs to pursue Public Works opportunities. This is a must-read for all prime contractors and subcontractors.

Also, check out the detailed information that Public Works posts about doing business with Public Works. That info is available at: <http://www.in.gov/idoa/3359.htm>.

Upcoming Events

September 25 - October 22, 2008

The Indiana INgov Roadshow Small Business Event: Indiana's premier resource for small business assistance. (Workshop and networking opportunity!)

Columbus - Thursday, September 25, 2008, 3-6 p.m. (EDT)

Marion - Wednesday, October 1, 2008, 3-6 p.m. (EDT)

Valparaiso - Wednesday, October 8, 2008, 3-6 p.m. (EDT)

New Albany - Wednesday, October 22, 2008, 3-6 p.m. (EDT)

November 20, 2008

The Supplier Diversity Development Coalition of Greater Lafayette and Purdue University present:
The 4th Annual Relationships to Partnerships Sessions
Purdue University, West Lafayette, IN
[Event and Registration Information](#)

December 8, 2008

Minority and Women's Business Enterprises Division Commission Meeting
Indiana Government Center South Conference Center
302 W. Washington Street, Indianapolis, IN 46204
Conference Room A
1:00 p.m. - 3:00 p.m.

Welcome-and Welcome Back!

The following Indiana Companies have been newly certified or re-certified as of June 2008:

#1 Strategic Solutions, LLC	Fishers	IN	WBE
3D Properties of Indiana, LLC	Indianapolis	IN	MBE
A.S.A.P. Courier & Delivery Service Inc.	Indianapolis	IN	MBE / WBE
BeeHive Diversity Group, LLC	Evansville	IN	MBE
Brenda L Havens	Indianapolis	IN	WBE
C A Whittaker & Associates, LLC	Gary	IN	MBE
C&L General & Mechanical Maintenance Contr	Brownsburg	IN	MBE
Caruthers & Associates	Merrillville	IN	MBE / WBE
Central Indiana Tire & Retreading	Indianapolis	IN	WBE
CGM Manufacturing, Inc.	Indianapolis	IN	WBE
Cook & Company, LLC	Paoli	IN	WBE
CP Total Construction, LLC	McCordsville	IN	MBE
Crowley Engineering Group, LLC	Schererville	IN	MBE
Custom Mechanical Systems, Corp	Bargersville	IN	MBE / WBE
D & D Promotional Services	Evansville	IN	WBE
Diesel Electrical Equipment, Inc.	Griffith	IN	MBE
Directions Promotions	Tell City	IN	WBE
Eagle Hauling & Conveying, Inc.	Lafayette	IN	WBE
Futch Janitorial Service	Indianapolis	IN	MBE
Gideon VI, LLC	Indianapolis	IN	MBE / WBE
Gil Holmes Associates LLC	Indianapolis	IN	MBE
Graham & Hurley, P.C.	Indianapolis	IN	MBE
Gwen K. Chesterfield	Indianapolis	IN	WBE
Hagerty Engineering, Inc.	Jeffersonville	IN	WBE
Hospitality & Marketing, LLC	Indianapolis	IN	WBE
I.T. Business Corporation	Indianapolis	IN	MBE
Indiana Black Expo, Inc.	Indianapolis	IN	MBE
IndyDistro, LLC	Anderson	IN	MBE / WBE
Jackie S. Dodd, Attorney at Law	Indianapolis	IN	WBE
JC Connect Corporation	Indianapolis	IN	MBE
JP Frog Advertising, Inc.	Fishers	IN	WBE
K & S Markers, Inc.	Thorntown	IN	WBE
KIVA LLC	Terre Haute	IN	WBE
Kopton Electric Co.,	Griffith	IN	WBE
League Associates, LLC	Indianapolis	IN	WBE
Lumin Advisors	Brownsburg	IN	WBE
MAC Consulting, LLC	Guilford	IN	WBE
Magnum Express, Inc.	Indianapolis	IN	MBE
Mitsch Design, Inc.	Indianapolis	IN	WBE

Moongate Technologies, Inc.	Indianapolis	IN	WBE
Morse & Co. Advertising Communications	Michigan City	IN	WBE
Perfect Impressions	Indianapolis	IN	MBE
Plants TLC, LLC	Bloomington	IN	WBE
Powers & Sons Construction Co.	Gary	IN	MBE
Quest Environmental & Safety Products	Fishers	IN	MBE
Raymond Young & Associates, LLC	Fishers	IN	MBE
Royal Gaming Supply, Inc.	Gary	IN	MBE
Ruth M Case	Fort Wayne	IN	WBE
SAS Sheet Metal Inc.	Hoagland	IN	MBE
Solo Diagnostics Incorporated	Greenwood	IN	WBE
Solo Steel Erectors, Inc	Indianapolis	IN	MBE
Special Dispatch of Indiana, Inc.	Indianapolis	IN	WBE
Special Dispatch, Inc.	Indianapolis	IN	WBE
Super Clean Janitorial Service & Supplie	Gary	IN	MBE
Swearingen Environmental Services, LLC	Elizabeth	IN	WBE
The Caring Corner LLC	Merrillville	IN	MBE / WBE
Webster's Protection Bags, Inc.	Chesterton	IN	MBE / WBE
Weintraut Kreativ, LLC	Zionsville	IN	WBE
Wolff-Benedict Marketing, Inc.	Carmel	IN	WBE
X.O. Vest, Inc.	Shelburn	IN	WBE
Y Factor Studio	Newburgh	IN	WBE
Zebulun Syndicate, LLC	Indianapolis	IN	MBE / WBE

For more information on these companies please see the [Certification List](#) on the Minority and Women's Business Development website.

Committed to Participation